



## Rob Harkins

Northeast Atlantic HRBT  
Practice Leader

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# Rob Harkins

## Northeast Atlantic Human Resource & Benefits Technology Practice Leader

In this role, Rob provides regional sales leadership around our HR and Benefits Technology practice, driving collaboration, strategy and growth across the region to assist employers in modernizing their benefit technology. In his role as practice leader, Rob supports the regional Gallagher Health and Benefits teams in evaluating and supporting their clients' needs as they navigate the changing technology landscape.

Previously, he served as Group Marketplace Leader for the mid-market for Willis Towers Watson. In this role he championed an integrated, modern technology approach for consultants and advisors to embrace as private exchanges evolved within the benefits industry. Prior to working at Willis Towers Watson, Rob was Vice President of Sales for Extend Health where he worked with employers and consultants to address the needs of retiree populations, offering comprehensive national access and delivery solutions through Extend Health's Medicare Marketplace.

Rob has an operational background of over 35 years of consulting experience, across many health benefit disciplines, including technology, provider and network contracting and relations, account management and wellbeing.

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